



# Gregory J. Montero

Business Attorney

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Greg Montero is a transactional attorney primarily handling business (corporation/LLC) matters, commercial real estate, community association law, and estate planning. He is a lifelong resident of the Hampton Roads area and throughout his 20+ year legal career has advised numerous local business start-ups, more established existing business owners, and families with their business and personal legal needs. He strives to provide hands-on and education-oriented services to his clients at a reasonable price.

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## Bio

## Related Capabilities

Business/Corporate Transactions | Commercial Real Estate | Community Association Law | Estate Planning

## Achievements

## Bio

- Business Law:** Mr. Montero represents both new business start-ups and existing businesses, regularly advising his clients on new entity (corporation/LLC) formation, internal partnership agreements, and the reviewing, drafting and/or negotiating of business contracts of all shapes and sizes. He strives to have an interactive relationship with his clients, educating them on their options and choices and engaging their input on the same.
- Commercial Real Estate:** In addition to handling the contract/transactional work for his business owner clients, Mr. Montero routinely handles the commercial real estate needs of his clients, which includes assisting in buying, selling, leasing, or refinancing office buildings/space, warehouses, shopping centers, and other commercial real estate locations. Mr. Montero has worked with most, if not all, of the local lenders in connection with the foregoing, and has specific experience with many types of financing programs, and he has significant experience reviewing and negotiating commercial real estate leases (for both landlords and tenants).
- Community Association Law:** Mr. Montero is part of a team of attorneys at Inman & Strickler who specialize in all matters relating to community associations (condos, HOAs, POAs, etc.), and has significant experience advising local community associations and their property managers on reviewing, interpreting, amending, and/or enforcing governing documents, as well as enforcement issues. He has been an active participant in the Southeastern Virginia chapter of Community Associations Institute (SEVA-CAI) for many years, participating as an author and speaker for CAI publications and events, and previously served as Chairperson for the Vendor Relations Committee of SEVA-CAI, which was awarded Committee of the Year that year.
- Estate Planning:** Mr. Montero provides basic estate services for clients, which includes documentation such as simple wills, medical directives, and powers of attorney, and also provides related business succession advice for his business owner clients. His work in this area of law is very hands-on and education-oriented, meeting with clients at length to discuss the details of their estate planning needs and the options available to them.

## Achievements

- Mr. Montero received both his **B.A. (1996)** and **J.D. (2000)** from the **University of Virginia**.
- Over the years he has served on boards of various local organizations, including **Catholic Charities, the Filipino-American Student Association at ODU, the Tidewater Alumni Association of UVa**.
- He currently serves as a member of the **Hampton Roads Advisory Board for Truist Bank**.
- Since starting his legal career he has been named a “Top 40 Under 40” local business person by Inside Business, a **“Virginia Rising Star” (2009–2011) by Super Lawyers magazine**, and a **“Top Lawyer of Coastal Virginia” in the Business Law category by Coastal Virginia and CoVa Biz magazines (2018-2019 and 2022-2023)**.